

# Green Valley Recreation, Inc. CONSOLIDATED FINANCIAL STATEMENTS

The accompanying pages are the Financial Reports for December 31, 2019. The four

#### Statement of Financial Position.

This is also known as a Balance Sheet or the Statement of Net Assets.

#### Statement of Activities

Also known as an Income and Expense statement. This report shows the types of Income, the categories of expense and the unrealized Investment Market changes for the year to date. The bottom line in this report is the net for all the reserve accounts maintained by GVR.

#### Statement of Changes in Net Assets

This report displays the financial activity of the four reserves that make up the Net Assets of Green Valley Recreation. These reserves are:

**Unrestricted** - These net assets include the Fixed Assets (land, buildings and equipment), undesignated current assets less the current liabilities and deferreed revenue items.

**Emergency** - Designated by the Board of Directors, this reserve is held to provide liquidity when needed for operational emergencies.

**Maint - Repair - Replacement** - designated by the Board of Directors, this reserve is the accumulation of assets in support of the Reserve Study which is mandated for Common Interest Realty Associations like Green Valley Recreation. Annual amounts are budgeted and transferred into this reserve for the purposes of the name of this reserve.

**Initiatives** - This reserve is designated by the Board of Directors to help with the funding for new programs that evolve from member interests and demands. Innovation in programming enables GVR to respond to member expectations.

#### **Investment Portfolios**

This report displays the market values of investments at the beginning of the year, the dollar amounts of changes that occurred from January 1st to the date of the financial statements. The unrealized gain or loss on market value changes is shown on a separate line to result in the market value of investments as of the reporting month end. The investments related to each of the Reserves (Unrestricted and Designated) are included in separate columns.



### **Statement of Financial Position**

As of Date: December 31, 2019 and Dec 31, 2018

	December 31,		
	2019	Dec 31, 2018	
_	Total	Total	_
		· · ·	
	•	· · · · · · · · · · · · · · · · · · ·	
	313,753	207,872	
3,274,640 (2)	40.744.007 (0)	40 005 745	(0)
_			- (9)
_	16,752,273	12,400,495	-
	17,593,785	17,593,785	
		19,354,268	
_	39,588,836	36,948,053	-
	(21,918,638)	(20,315,542)	_
_	17,670,198 (4)	16,632,511	(10)
_	34,422,471	29,033,006	_
	494.370	342.959	
	-	· · · · · · · · · · · · · · · · · · ·	
	285,935	260,046	
_	5,111,837	1,709,514	-
	29.310.635 (5)	27.323.492	(11)
2055240	20,010,000 (0)		= ( ,
2000210			
	865,396 (6)	804,646	(12)
	7,085,389 (7)	5,881,453	(13)
	2,465,305 (8)	1,996,087	(14)
	10,416,090 (1)	8,682,185	_
	16,839,304	18,641,307	
	2,055,240 (16)	<u> </u>	_
_	18,894,544 (17)	18,641,307	-
_	29,310,635	27,323,492	_
	10,436,687 (1) 3,274,640 (2)	2019 Total  2,505,270 221,922 313,753  10,436,687 (1) 3,274,640 (2)  13,711,327 (3)  16,752,273  17,593,785 21,995,051 39,588,836 (21,918,638) 17,670,198 (4)  34,422,471  494,370 4,331,532 285,935 5,111,837  29,310,635 (5)  2055240 -2055240  865,396 (6) 7,085,389 (7) 2,465,305 (8) 10,416,090 (1) 16,839,304 2,055,240 (16) 18,894,544 (17)	2019   Dec 31, 2018



# **Summary Statement of Activities**

12 month period ending December 31, 2019

	Actual		Budget to Date		%	
REVENUES:						
Member Dues	\$	6,712,673	\$	6,701,349	0.2%	
Life Care, Guest Cards, Transfer, Tenant & Add'l Card Fees		777,911		752,640	3.4%	
New Member Capital/Initial Fees		2,423,079		2,693,151	(10.0%)	
Recreation Income		659,997		858,450	(23.1%)	
Cell Tower Lease / Advertising Income		167,937		132,000	27.2%	
Investment Income/Realized Gains		355,625		215,000	65.4%	
Other Income		522,896		126,500	313.4%	
Total Revenues		11,620,118		11,479,090	1.2%	
EXPENSES:						
Facilities & Equipment		3,594,036		3,127,750	(14.9%)	
Personnel		4,751,669		5,062,031	6.1%	
Program		687,614		852,331	19.3%	
Communications		189,526		213,833	11.4%	
Operations		380,386		575,267	33.9%	
Corporate Expenses		686,034		686,250	0.0%	
Total Expenses		10,289,265		10,517,462	2.2%	
Net Change in Net Assets from Operations		1,330,853		961,628	38.4%	
From Investment Activity:						
Net Unrealized Market Value Change		724,387	(15)	(18,000)		
Net Excess (Deficiency) GVR (All Reserves)	\$	2,055,240	(16)	943,628		



### **Summary Statement of Activities**

YTD Period: 12 month period ending December 31, 2019

FY Budget Period: Jan 1, 2019 - Dec 31, 2019

	PRIOR '	YEAR COMPAR	RISON		BUDGET COMPARISON		]	Fiscal Year	Remaining	
	2018 YTD	2019 YTD	Year to Year	0/	YTD	YTD	YTD	0/	Budget	FY Budget
Revenue	Actual	Actual	Variance	<u>%</u>	Actual	Budget	Variance	<u>%</u>		
Member Dues	6,690,385	6,712,673	22,287	0%	6,712,673	6,701,349	11,324	0%	6,701,349	(11,324)
LC,Trans., Crd Fees.	746,853	777,911	31,058	4%	777,911	752,640	25,271	3%	752,640	(25,271)
Capital Revenue	2,345,508	2,423,079	77,571	3%	2,423,079	2,693,151	(270,072)	(10%)	2,693,151	270,072
Programs Instructional	360,835 375,673	251,200 408,797	(109,634) 33,123	(30%) 9%	251,200 408,797	427,000 431,450	(175,800) (22,653)	(41%) (5%)	427,000 431,450	175,800 22,653
Recreational Revenue	736,508	659,997	(76,511)	-	659,997	858,450	(198,453)	(23%)	858,450	198,453
Investment Income	239,173	355,625	116,452	49%	355,625	215,000	140,625	65%	215,000	(140,625)
Advertising Income	108,861	129,559	20,697	19%	129,559	75,000	54,559	73%	75,000	(54,559)
Cell Tower Lease Inc.	43,358	38,378	(4,980)	(11%)	38,378	57,000	(18,622)	(33%)	57,000	18,622
Comm. Revenue	152,220	167,937	15,717	10%	167,937	132,000	35,937	27%	132,000	(35,937)
Other Income	106,351	91,492	(14,859)	(14%)	91,492	100,500	(9,008)	(9%)	100,500	9,008
Facility Rent	25,543	72,017	46,474	182%	72,017	23,000	49,017	213%	23,000	(49,017)
Marketing Events	=	359,387	359,387		250 207	3,000	(3,000) 359,387	(100%)	3,000	3,000 (359,387)
In-Kind Contributions  Other Revenue	121 904			296%	359,387		396,396	313%	126 500	, ,
Other Revenue	131,894	522,896	391,002	290%	522,896	126,500	390,390	313%	126,500	(396,396)
Total Revenue	11,042,542	11,620,118	577,577	5%	11,620,118	11,479,090	141,028	1%	11,479,090	(141,028)
Expenses				1				1		
Major ProjRep. & Maint.	500,790	597,466	(96,677)	(19%)	597,466	237,229	(360,237)	(152%)	237,229	(360,237)
Facility Maintenance	2,055,240	160,960	1,894,280	92%	160,960	483,468	322,508	67%	483,468	322,508
Fees & Assessments	(2,055,240)	37,629	(2,092,869)	102%	37,629	34,600	(3,029)	(9%)	34,600	(3,029)
Utilities	933,502	871,509	61,993	7%	871,509	751,765	(119,744)	(16%)	751,765	(119,744)
Depreciation	1,474,941	1,603,077	(128,137)	(9%)	1,603,077	1,309,109	(293,968)	(22%)	1,309,109	(293,968)
Furniture & Equipment	239,916	255,750	(15,834)	(7%)	255,750	230,975	(24,775)	(11%)	230,975	(24,775)
Vehicles Facilities & Equipment	59,869 <b>3,209,018</b>	67,644 <b>3,594,036</b>	(7,775) ( <b>385,018</b> )	(13%) (12%)	67,644 <b>3,594,036</b>	80,604 <b>3,127,750</b>	12,960 <b>(466,286)</b>	16%	80,604 <b>3,127,750</b>	12,960 <b>(466,286)</b>
, ,			, ,	, ,			, , ,	(15%)		, , ,
Wages, Benfts., PR Exp.	4,601,298	4,713,352	(112,053)	(2%)	4,713,352	5,004,031	290,680	6%	5,004,031	290,680
Conferences & Training Personnel	58,098 <b>4,659,396</b>	38,318 <b>4,751,669</b>	19,780 <b>(92,273)</b>	34% (2%)	38,318 <b>4,751,669</b>	58,000 <b>5,062,031</b>	19,682 <b>310,362</b>	34% <b>6%</b>	58,000 <b>5,062,031</b>	19,682 <b>310,362</b>
Food & Catarina	44,018	37,374	6,644	15%	37,374	51,600	14,226	28%	51,600	14,226
Food & Catering Recreation Contracts	622,585	556,121	66,464	11%	556,121	700,731	144,610	21%	700,731	144,610
Bank & Credit Card Fees	70,539	94,119	(23,580)	(33%)	94,119	100,000	5,881	6%	100,000	5,881
Program	737,143	687,614	<b>29,310,635</b> 29,244,171	3,976%	687,614	852,331	164,717	19%	852,331	164,717
Communications	93,552	94,690	(1,137)	(1%)	94,690	102,480	7,790	8%	102,480	7,790
Printing	93,288	94,837	(1,548)	` '	94,837	96,353	1,516	2%	96,353	1,516
Advertising	3,734	-	3,734	100%	-	15,000	15,000	100%	15,000	15,000
Communications	190,575	189,526	1,048	1%	189,526	213,833	24,307	11%	213,833	24,307
Supplies	260,274	251,979	8,295	3%	251,979	445,923	193,944	43%	445,923	193,944
Postage	19,120	15,965	3,155	17%	15,965	37,240	21,275	57%	37,240	21,275
Dues & Subscriptions	11,084	12,820	(1,736)		12,820	6,550	(6,270)	(96%)	6,550	(6,270)
Travel & Entertainment Other Operating Expense	5,220 31,981	8,065 91,557	(2,845) (59,576)		8,065 91,557	23,400 62,154	15,335 (29,403)	66% (47%)	23,400 62,154	15,335 (29,403)
Operations	327,679	380,386	(52,707)		380,386	575,267	194,881	34%	575,267	194,881
Information Technology	360,325	64,849	295,477	82%	64,849	141,150	76,301	54%	141,150	76,301
Professional Fees	225,219	293,818	(68,599)	(30%)	293,818	291,400	(2,418)	(1%)	291,400	(2,418)
Commercial Insurance	196,848	273,075	(76,227)		273,075	215,000	(58,075)	(27%)	215,000	(58,075)
Taxes	20,750	20,367	383	2%	20,367	14,700	(5,667)	(39%)	14,700	(5,667)
Provision for Bad Debt  Corporate Expenses	80,744 <b>883,887</b>	33,925 <b>686,034</b>	46,819 <b>197,853</b>	58% <b>22%</b>	33,925 <b>686,034</b>	24,000 <b>686,250</b>	(9,925) <b>216</b>	(41%) <b>0</b> %	24,000 <b>686,250</b>	(9,925) <b>216</b>
	•				•					
Expenses	10,007,697	10,289,265	(281,568)	(2.8%)	10,289,265	10,517,462	228,197	2.2%	10,517,462	228,197 -
Gross surplus(Rev-Exp)	1,034,845	1,330,853	296,009	29%	1,330,853	961,628	369,226	38%	961,628	(369,226)
Unrea. Gain/Loss on Invest.	(265,464)	724,387	989,851		724,387	(18,000)	742,387		(18,000)	(742,387)
Net from Operations	769,381	2,055,240	1,285,860	63%	2,055,240	943,628	1,111,613	118%	943,628	(1,111,613)



### **Statement of Changes in Net Assets**

As of Date: December 31, 2019 and Dec 31, 2018

		<u>Unrest</u>	ricted	Emergency Reserve Fund	Maint - Repair - Replacement Reserve Fund	Initiatives Reserve Fund	
	Totals	Unrestricted	Unrestricted Fixed Assets		Fullu		
Net change in net assets-GVR	\$ 2,055,240	2,055,240	-	-	-	-	
Transfers between unrestricted and reserves:							
Reserve Study Allocation	0	(1,566,323)	-	-	1,566,323	-	
Principal Transfers	0	(691,897)	-	-	-	691,897	
Depreciation	0	1,603,077	(1,603,077)	_	_	_	
Purchase of Fixed Assets	Ö	(2,640,783)	2,640,783	_		_	
Withdrawals		1,465,060	2,040,700	(99,473)	(989,446)	(376,141)	
Withdrawais	ľ	1,400,000		(55,475)	(303,440)	(070,141)	
Allocations of Net Change components:							
Investment income	0	(278,499)	-	16,968	191,122	70,408	
Investment Expenses	0	` 54,960 <sup>′</sup>	-	(6,339)	(36,361)	(12,260)	
·					, ,	, , ,	
Unrealized Gains (Losses) on Market	0	(717,207)	-	149,594	472,297	95,316	
Repairs and replacements	0	-					
Net Change to December 31, 2019	2,055,240	(716,371)	1,037,705	60,751	1,203,935	469,221	
Net Assets at, Dec 31, 2018	25,521,490	206,793	16,632,511	804,646	5,881,453	1,996,087	
1.007.00000 41, 2010	20,021,400	200,100	10,002,011	304,040	5,551,400	1,000,007	
Net Assets as at, December 31, 2019	\$ 27,576,730	(509,579)	17,670,217	865,396	7,085,389	2,465,307	



# Investment Portfolios Changes and Market Values

### **Beginning of Year and Curent Month End**

	Totals	Unrestricted	Emergency Reserve Fund	Maint - Repair - Replace Reserve Fund	Initiatives Reserve Fund
Balance Dec 31, 2018 (at Market)	\$ 10,995,715	2,313,529	804,646	5,881,453	1,996,087
Changes since Jan 1, 2018:					
Principal additions	7,633,331	5,375,111	-	1,566,323	691,897
Investment income	351,746	73,248	16,968	191,122	70,408
Withdrawals	(5,959,235)	(4,494,175)	(99,473)	(989,446)	(376,141)
Investment Expenses	(55,212)	(252)	(6,339)	(36,361)	(12,260)
Net Change for 12 Months	1,970,631	953,932	(88,843)	731,638	373,904
Balance before Market Change at December 31, 2019	12,966,345	3,267,461	715,802	6,613,091	2,369,991
12 months Change in Unrealized Gain/(Loss)	724,387	7,179	149,594	472,297	95,316
Balance at December 31, 2019 (at Market)	\$ 13,690,732	3,274,640	865,396	7,085,389	2,465,307